

# NO DEALINGS WITH ALIENS

## Life Underwriters Assn. Will Draft Resolution

A patriotic note was struck at the inaugural meeting for the present session of the Life Underwriters' Association of the Province of Quebec, held at Cooper's Restaurant last night, when those present put on record their desire not to have dealings with alien insurance agents of German or Austrian birth during the present war. The motion of protest against the employment of such aliens took no definite form, but it was decided to draw up a resolution to this effect to be submitted to the Dominion Life Underwriters' Association. The subject was brought up by Mr. E. J. L'Esperance, after an address by Mr. A. J. Meiklejohn, of Ottawa, president of the Dominion Life Underwriters' Association, and Messrs. Robert Foster, H. H. Kay, George E. Williams and Homer A. Vipond in turn endorsed Mr. L'Esperance's stand in the matter, those present being unanimously in favor of the passing of a resolution along the lines indicated.

Mr. A. J. Meiklejohn, in a brief address, outlined his activities as president of Dominion Life Underwriters' Association during the time which had elapsed since the last meeting. He sketched the present conditions in the business of life insurance, and touched upon possible improvements.

Mr. Meiklejohn dwelt on the necessity for field men becoming members of underwriters' associations. The public must be taught the benefits of life insurance by advertising along definite lines in the press and by instituting lectures on insurance in schools and colleges. That such lectures might be instituted, the suggestion was offered that for every \$1,000 of business written, managers should subscribe five cents towards a fund to be administered by the Dominion Association.

Mr. George E. Williams, district manager for the North American Life Assurance Company, chairman of the local association, thanked the speaker for his address, and urged those present to give their support to the movement for bettering conditions along the lines suggested by Mr. Meiklejohn.

Mr. Homer A. Vipond, of the New York Life Insurance Company, called attention to the fact that a law recently passed by the Ontario Legislature made it impossible for any agent not resident in the province to obtain a license for soliciting insurance in Ontario. He thought this was unfair to insurance men living in other provinces and doing some business in Ontario. A motion of protest against the law was proposed by Mr. Vipond and carried.